

JERWIN C. OLIVEROS

AI Workflow Automation Specialist | n8n, Vapi, GoHighLevel, AI Agents

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PROFESSIONAL SUMMARY

AI Workflow & Automation Systems Specialist with hands-on experience building end-to-end automation systems, AI-powered workflows, voice agent workflows, CRM pipelines, API integrations, and internal business tools. Skilled in n8n, Vapi, Make, Zapier, GoHighLevel, OpenAI API, webhooks, Google Workspace, and Supabase-backed app workflows. Strong at turning manual processes into reliable systems with clean data flow, validation, documentation, and practical business outcomes.

EXPERIENCE

Automation Systems Developer (Self-Directed) | Remote | 2025 - Present

- Design and deploy multi-step automation systems using n8n, Make, Zapier, APIs, and webhooks to reduce repetitive manual work and improve operational speed.
- Build AI-assisted workflows using OpenAI API for classification, tagging, lead evaluation, data extraction, decision support, and automated follow-up logic.
- Build Vapi voice agent workflows connected to n8n webhooks for appointment setting, lead intake, post-call logging, and automated follow-up handoffs.
- Integrate CRM platforms such as GoHighLevel and HubSpot with forms, Google Workspace, Google Sheets, Slack, and external APIs for lead management and pipeline updates.
- Create data preprocessing pipelines that clean, filter, validate, deduplicate, and structure raw records before routing them into dashboards or downstream automations.
- Document workflow logic, trigger conditions, field mappings, test cases, and handoff instructions to make automations easier to maintain and improve.

AI Automation & Technical VA Portfolio Builder | Remote | 2025 - Present

- Built and improved a professional automation portfolio to present live systems, Loom walkthroughs, proof of work, and client-facing case studies.
- Use VS Code and AI coding tools such as Codex to build and refine web apps, Supabase data structures, and automation-focused features.
- Translate business requirements into implementation plans covering tools, data flow, integrations, error handling, and phased rollout.

KEY PROJECTS

ALS LIS Learner Records App — Tools: Supabase, VS Code, Codex, Web App Development

- Built a learner records management app concept for ALS/LIS workflows using Supabase as the backend database.
- Structured learner records, database fields, and app flow to support organized searching, updating, and management of learner information.
- Used AI-assisted development in VS Code/Codex to accelerate implementation, debugging, and feature planning.

Rental Property Scraper & AI Deal Analyzer — Tools: n8n, SerpAPI, Zillow, Google Sheets, OpenAI API

- Designed an automated property research workflow that collects rental listings, cleans records, removes duplicates, and structures data for analysis.
- Integrated OpenAI API to classify deals into Good, Average, or Overpriced using AI-assisted scoring logic and validation rules.
- Added duplicate detection and data quality checks to improve reliability across the live pipeline.

Onion Trading Business Automation System — Tools: n8n, Google Sheets, Tally.so, Slack

- Built a centralized operations system for order intake, supplier purchasing, inventory monitoring, accounts receivable, and dashboard reporting.
- Created six connected n8n workflows linked to structured Google Sheets tabs for Orders, Inventory, Purchases, Accounts Receivable, and Dashboard tracking.
- Automated Slack alerts for order confirmations, low inventory, overdue credit balances, and operational updates.

CRM & Lead Management Automation Workflows — Tools: GoHighLevel, HubSpot, Forms, Google Workspace, Zapier/Make/n8n

- Designed CRM workflow logic for lead capture, qualification, pipeline stages, task creation, notifications, appointment booking, and follow-up sequences.
- Mapped CRM fields, tags, triggers, and automation rules to keep leads organized and reduce manual status updates.
- Prepared implementation strategies for service businesses, including lending/financing workflows, intake forms, calendars, SMS/email follow-ups, and reporting.

AI Voice Appointment Setter Workflow — Tools: n8n, Vapi, Webhooks, Airtable, Google Calendar

- Built an AI voice agent workflow that collects caller details, handles booking conversations, and routes structured call outcomes into automation systems.
- Connected Vapi to n8n webhooks to trigger post-call actions such as lead logging, appointment updates, notifications, and follow-up workflows.
- Designed call logic for appointment booking, rescheduling, urgent inquiries, and human handoff to reduce manual appointment-setting work.

CORE SYSTEMS BUILT

- AI-powered data processing and decision systems
- CRM automation and lead management workflows
- End-to-end business process automation from intake to processing to output
- Voice AI appointment-setting workflows using Vapi, n8n webhooks, call routing, and post-call automation
- API-driven integrations across CRMs, forms, spreadsheets, dashboards, and notification tools

SKILLS

Automation Platforms

CRM Platforms

AI & APIs

Data & App Tools

Development Tools

Business Systems

Voice AI

n8n, Make (Integromat), Zapier, GoHighLevel
GoHighLevel, HubSpot, ActiveCampaign
OpenAI API, Claude API, Gemini, REST APIs,
Webhooks, AI Agents, Prompt Engineering, Vapi
Supabase, Google Sheets, Google Workspace,
SerpAPI, JSON, Data Preprocessing
VS Code, Codex, web app workflows, debugging,
documentation
Workflow Automation, API Integration, Process
Optimization, System Design, CRM Configuration
Vapi, AI Voice Agents, Appointment Setter Workflows,
Call Routing, Post-Call Automation

CERTIFICATIONS & TRAINING

- GoHighLevel CRM Certification - Technical Virtual Assistants
- Make (Integromat) Automation Training - Technical Virtual Assistants
- Zapier Automation Certification - Technical Virtual Assistants
- Prompt Engineering Training - Technical Virtual Assistants

EDUCATION

Bachelor of Secondary Education, Major in Mathematics | Core Gateway College | 2021 - 2025

- Built a strong foundation in analytical thinking, logical reasoning, structured problem-solving, communication, and documentation.